

OFFICE OF THE PRESIDENT J. C. NICHOLS  
J. C. NICHOLS INVESTMENT COMPANY  
Country Club District  
KANSAS CITY MISSOURI  
310 WARD PARKWAY COUNTRY CLUB PLAZA

September 13, 1938

Honorable Harry Truman,  
Independence, Missouri.

Ddar Harry:

I knew that you told me you had to be at Columbia, but I did not realize you were leaving as early as you had to from the party the other evening, and I called out for you several times in the audience only to find that you were gone. As a matter of fact, I was very anxious to call on several of the western Kansas oil men who were present, but my wife sent down a little note that the speaking was creating a "long dry spell" for my guests and I cut my program a little short.

Anyway, Harry, I want you to know that I appreciate very much your coming and I hope you will be thinking of some of the next steps we can take to tie Kansas City more closely to the oil industry. I think we must try to get some more of the oil men's conventions here. I am thinking of sending a couple of my men out to call on all the new oil men in western Kansas to see if there are any of them who might move their offices to Kansas City. With the oil territory going north in Illinois and north in Kansas, it puts us in an in-between central position, and for the life of me I cannot see why we cannot put Kansas City into a more important position in relation to this great basic industry.

You would be pleased, I am sure, to see the very favorable replies I have received from the western Kansas oil men whom I invited. Their attitude apparently is friendly to Kansas City, and it is a question of what we can do to follow this up. Some time when you have a few minutes, I would like to get your ideas.

I was awfully sorry you had to leave so early the other night. The truth of the matter is a big part of the guests stayed on until about two o'clock. Bill Skelly and his crowd changed their reservations which they had made to leave that night, and took a train the following morning, which I felt was quite complimentary.

However, this whole thing does not amount to much unless we can figure out some definite followup and I certainly would be delighted if you can help plan some kind of a constructive program.

Yours sincerely, Clyde

JCN ET