

The Northwestern Mutual Life Insurance Company  
OF MILWAUKEE, WIS.

Sam C. Pearson, General Agent,

Bert B. Boyd  
Production Manager  
W. R. Gillies  
Cashier

Telephone VICTOR 1505

TWELFTH FLOOR FAIRFAX BUILDING

Kansas City, Mo.

October 19th  
1932

Personal Dear L.C.--

Am sending you catalogs received so far from various nurseries. Will send remainder when they come in. Enclosed are letters and circular price lists.

Always feel free to call on me whenever I can accommodate you.

I had about a dozen good Republicans all lined up to vote for you.

I hope some time you will be the nominee, without the Pendergast backing. I don't know how well you understand Hr. Pendergast's standing among decent folk in K.C. but it isn't very high.

After your picture appeared in Sunday's STAR in earnest conversation (apparently) with this man, my neighbors and office people had a lot to say about "my candidate being dictated to by Pendergast". The picture was so convincing I couldn't say a lot in your defense. It seems a shame that a high-minded citizen cannot get a state office in Missouri, on the Democratic ticket, without this man's sanction. He controls all the Wops, Dagoes, and north-end rif-raff. I honestly believe if a high calibre Democrat should come out for Governor, next time, and state right off the bat he was not affiliated in any way with Pendergast and his machine, he could be elected.

When I saw you in August I felt rather two faced, soliciting your advertising when my resignation was in with Ferry-Hanly. I had been dickering with Mr. Pearson, on this job, for several months. Mr. Perry was anxious to have me speak to you again about your account. They are fine folks and do a thorough job for their clients.

Life insurance seems to be the up-and-coming business right now. Our office here wrote \$550,000.00 last month. I am delighted with my job. Have a nice office, the chief is a whole-souled, generous and lovable personality - the whole office force is happy and contented.

I wish you would drop by and see me when you are in K.C.

Sincerely

Ruby