#### NEW YORK LIFE INSURANCE COMPANY

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### Dear Major:

Received your nice letter, also copy of Mr Lee Stokley copy. Mighty good information to have at all times. I have not done this to a great extent so far, too much mail, and the best boys in every county want their share of credit - human life – when you want such a list in this district will do my best to gather such information. For my district I would suggest you use Wm Huston, Marshall Mo and Paul Williams Columbia Mo. both are young – hard workers etc – tell them to grade by stars [crosses?] or such – 1-star, 2-stars. Vote getting powers, for your cause early and the like. Let them pick a man in each county for the rest of the district, any way that you would like, or they would like.

The article in St. Joe paper (H. G. Rix sent you) I have talked to many but no one seems to know anything along the subject. Some few have heard or gathered as much that Reed Wilson is more or less responsible in this district. Spent one whole afternoon talking to McNerney (head of the grain exchange here in St. Joe). T. J. right hand man. I just mentioned said article in paper – he told me that he had never heard you say such a thing, and his

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friends have had not. He and others had expressed that to T. J. Pend. My time was well spend and he would hardly let me go. Will see him in near future. Cross from Plattsburg would sure like to run his brother got all over Mc for taking his gang to the Ex Springs meeting. Said he told him if his brother had rooms at hotel, he would have called on him also. Mc told me also that Jim Alyward likes Cross a lot. I expressed the geographical location of our present Gov. with that of Cross – just not in the books for Cross, after all the people still vote. Mc (grain) also expressed whether you got T. J. endorsement or not. You would run one hell of a race - his men are sure for you – when time comes they will carry literature, make speeches etc. I told him that it was a every day matter to hear that you had been promised endorsement from T. J. because of you will travel from last Gov. race. Hear this every day. But I only tell them I do not know of any such deal. Also Lloyd may read Col. Bradshaw K.C. – they ask me first of hook-up, of course I know nothing, but they tell me that they can read between the lines, and whether I will

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tell them or not. They know you will have the endorsement and they are for you any way. Of course if they tell these things to me, others will be told. You are more or less a creature of circumstances along this line, if the (king fish) asks you anything about this matter give him the

facts. Republicans and job seekers the other candidates also are using this as a club. Just trying to get democrats in an uproar.

I talk to many democrats who vote the st. ticket but do not tell the world about it. Boiling it down they express they do not know you personally, but only hear the good thing about you, and that you are a business man with high ideals and expressed – (The Apple Man.) That type of person gathers many votes.

Certainly hear more nice things about your wife – take her when ever she can leave the children – Hope she does not come out against you.

The Ex. Springs meeting was sure a big bull to your cause – will make the counties easier to work.

With regard to vacation swear I do not know what to do. This I do know if democrats stay in power my job is safe, if they are defeated out I go. Republicans can work but the democrats cannot. How can the leaders make any head

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way if they allow this to exist – slow death for our party. In this department the republicans swing the club and we have to like it, when our party is in power. Do not think they are not working all the time, when you beat the brush most information is at hand.

I just remembered that (McNer) state grain exchange said that he sent you a list of many names there this district.

There is a barber here, good friend of H. G. Rix, who is a strong labor man – wants some labor organization that has endorsed you or will do so – to send a copy to St Joe and he will see that it gets before each organization. I will have a talk with Harry Thomas Campaign Manager about it – he heads the brewery workers, largest union here. Several of the police force and others are wanting to know when to kick in on the campaign fund for you. Everything here is good news for your cause. No other candidate, at this writing, is hardly mentioned. Would like to tell you sometime, after all writing is far fetched.

With the best wishes to your wife, Molly, Sam, and all

Sincerely yours Sy E.